Subject: Invitation: GSA FAS Region 9 Meet & Greet - Alliant 2 Industry Partners @ Wed Feb 13, 2019 5:30pm - 7pm (EST) (tom.howder@gsa.gov)

Sat, 09 Feb 2019 02:51:01 +0000 Date:

Diana Fiesco - 9Q1B < diana.fiesco@gsa.gov> From:

tom.howder@gsa.gov,(b) @bah.com, (b) (6) dsainc.com, To:

jewell.anderson@gsa.gov, (b) (6) aecom.com, anjanette.alvarado@gsa.gov, serco-na.com, jettry.sparksworthy@gsa.gov, (b) (6)@us.ibm.com, robert.sheehan@gsa.gov, karina.levitas@gsa.gov, chris.hamm@gsa.gov,

paul.bowen@gsa.gov, (b) (6) @agile-defense.com, tiffany.worthington@gsa.gov, (6) ctionet.com, joshua.blickman@gsa.gov, 6) us.ibm.com, r(0) (6) martronix.com, @gdit.com,

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les.yamagata@gsa.gov, jason.schmitt@gsa.gov, john.cavadias@gsa.gov, renee.hicks@gsa.gov, t martronix.com, erco-na.com, casey.kelley@gsa.gov, bah.com. hii-tsd.com, alberto.gomez@gsa.gov, sevatec.com.

bj.eldien@gsa.gov, (b) (6) serco-na.com <0000000000005cf85805816d2558@google.com>

Message-ID:

58c6195979837559c858173a4a0a3aaa MD5:

Attachments: invite.ics

more details »

GSA FAS Region 9 Meet & Greet - Alliant 2 Industry Partners

Thank you for sending your information, we look forward to seeing you on February 13.

The location of this event is: Edward J. Schwartz Federal Building

880 Front St (FOB),

Cabrillo Conference Room 2224 located on the 2nd Floor

Local Personnel: Should have their PIV badge and building identification cards. They can use those building cards to enter the building on the right hand side without going through security.

Non-Local Personnel: Be prepared to come a few minutes prior to be screened by security. Prior to coming to the building, have your picture identification (driver's license, PIV badge or passport) prepared to show the security guards and you will proceed through the metal detectors.

Once inside the building, you will be escorted into to the elevators across from the entrance of the building. On the second floor, you will see a small shoppe. Walk towards it and make a left. After you round the corner, you will see the room number 2224.

Wed Feb 13, 2019 5:30pm - 7pm Eastern Time -When

New York

880 Front St, San Diego, CA 92101, USA (map) Where

tom.howder@gsa.gov Calendar

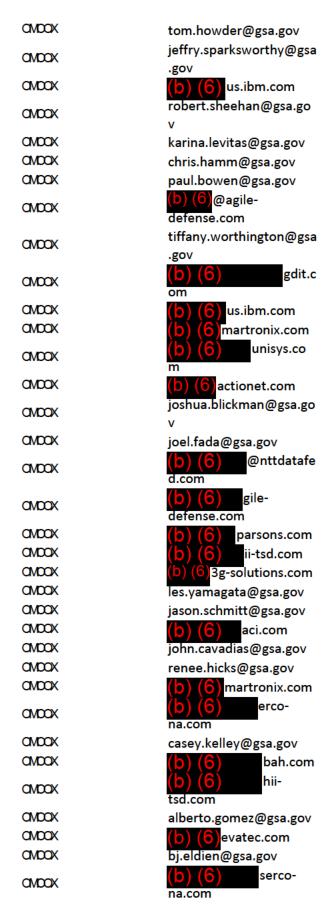
Who diana.fiesco@gsa.gov **awax** organizer

> hilsman awax bah.com **awax** sainc.com jewell.anderson@gsa.go **awax** aecom.c **awax**

anjanette.alvarado@gsa. **GMDOX**

gov

erco-(b) (b) **awax**



Going (tom.howder@gsa.gov)? Yes - Maybe - No more options »

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Forwarding this invitation could allow any recipient to modify your RSVP response. $\underline{\text{Learn More}}.$

Subject: Re: PSC Vision Interview

Date: Fri, 16 Jun 2017 15:40:04 -0400

From: Tom Howder - QF <tom.howder@gsa.gov> wolfdenassociates.com> To:

wolfdenassociates.com>
"Victoria Walters (QF)" <victoria.walters@gsa.gov>, "Christopher Bennethum (Q0A)"

"Victoria Walters (QF)" <victoria.walters@gsa.gov>, "Christopher Bennethum (Q0A)" Cc:

<christopher.bennethum@gsa.gov>, Kathleen Sober <ksober@e3federal.com>, Terry karsun-llc.com>, (b) (6) e3federal.com>,

ibm.com>

<CACyhsNZ2K3=26u=bgUjBts1bQnDTaU8gA40A+kXHY1-4Y6w-mQ@mail.gmail.com> Message-ID:

83100271d4686bb1854b077c0060ce5d



Confirmed. We look forward to seeing everyone next week.

Regards,

To.

tom.howder@gsa.gov

Assistant Commissioner GSA/FAS/QF 1800 F. St., NW Washington, DC 20405 (703) 605-2582

On Fri, Jun 16, 2017 at 3:37 PM, (b) (6) wolfdenassociates.com> wrote:

Tom and Chris,

I'm confirming our PSC Vision Acquisition Outlook interview for next Wednesday June 21st at 11:00 at GSA. We're looking forward to a lively discussion! I've attached the questionnaire, and as in the past, we'll try an hit the areas most pertinent to AAS. We always appreciate the time you spend with us in these interviews.

NAME: Tom Howder

TITLE: Deputy Assistant Commissioner, Office of Assisted Acquisition Services, Federal Acquisition

Service [FAS], United States General Services Administration [GSA]

DATE/TIME: Wednesday, June 21st @ 11:00AM

VISION TEAM: Acquisition Trends

INTV. CODE: GSA1023

ADDRESS: 1800 F Street, NW, Washington, DC 20405-0001

POC: Victoria Walters, 703-605-5643, victoria.walters@gsa.gov < mailto:victoria.walters@gsa.gov > COMMENTS: Victoria will escort attendees from Guards Desk - please contact her on (571) 643-6880

upon arrival.

NAME: Chris Bennethum

TITLE: Chief of Staff, Federal Acquisition Service at US General Services Administration

INTV. CODE: GSA1024

Regards,



__



(b) (6) www.wolfdenassociates.com

Fwd: Vendor Stats WE 02.22.19 Subject: Date: Fri, 1 Mar 2019 09:39:31 -0500

From: Robert Noonan - QS <robert.noonan@gsa.gov>

To: Jeff Lau - 2Q1 <jeffrey.lau@gsa.gov>, Dena McLaughlin - 3Q <dena.mclaughlin@gsa.gov>,

Mary Ruwwe - 6Q <mary.ruwwe@gsa.gov>, George Prochaska - 7Q

<george.prochaska@gsa.gov>, Erville Koehler - 4Q <erville.koehler@gsa.gov>, Alan

Thomas - Q <alan.thomas@gsa.gov>

QS Directors < QSDirectors@gsa.gov>, Christopher Popp - QSAC Cc:

> <christopher.popp@gsa.gov>, (b) (6) us.ibm.com>, I
> M1V1A <mark.lee@gsa.gov>, Tom Howder - QF <tom.howder@gsa.gov> us.ibm.com>, Mark Lee -

<CAPM8YLYpCNaLuJA5bk0k8OjMFV8v8u7x8zw5Mv+F3_QVP3iQzw@mail.gmail.com> Message-ID:

c7dc29008cccd06380e61c9fc8a797c4 MD5:

Attachments: Vendor Stats Monthly View thru 2.22.19.xlsx ; Vendor Compliance Graphs 2.22.19.pptx

Good morning All,

Really nice up-tick in performance over the past several weeks. Truly impressive and rapidly approaching the best in the private sector! I don't normally do this, but given the significance of what is rapidly becoming a trend, I've copied Alan on this email. I'm sure well have a backward blip or two along the way, but definitely headed in the right direction.

As we approach mid-year, Keith and I have discussed the possibility of conducting another 'round-robin' of on-site training sessions with your staffs. The purpose would be introductory training for new staff, refresher training for others and an over-all orientation to new features. Please let us know your thoughts.

Not there yet, but I'm incredibly proud of your accomplishments and please pass on my thanks to your staffs for a job well done. Bob

Forwarded message From: (b) (b) @us.ibm.com> Date: Thu, Feb 28, 2019 at 10:27

To: Robert Noonan - QD < robert.noonan@gsa.gov >, Keith Rineaman - QSBBB (Google Drive) < keith.rineaman@gsa.gov >, Janet Cordes - QSDG (via Google Docs) < janet.cordes@gsa.gov >, Mark

Dunkum < mark.dunkum@gsa.gov >, Beth Folz < beth.folz@gsa.gov >, Rob Cassella

<robert.cassella@gsa.gov>, Gee Jeon <gee.jeon@gsa.gov>, Justin Corsetti <justin.corsetti@gsa.gov>, Christopher Popp - QSAC < christopher.popp@gsa.gov>

@us.ibm.com>, (b) (6) ibm.com>. us.ibm.com>, Scott Lewis ibm.com>

QSBB-C <scott.lewis@gsa.gov>

Subject: Vendor Stats WE 02.22.19

All -

Attached are the vendor stats for the week ending 2/22/19.

A few things to note for this week.

- -- The percentage shipped for both overall was flat this week at 89% but the top 55 was up another 1% this week
- -- Vendors with significant improvement this week: MSC up 11% (after a 14% increase last week); Complete Packaging up 6%; Master Lock up 6% (after a 10% decline last week); Atlantic Diving up 4% (after an 8% decline
- -- Vendors with significant decline this week: Blind Industries and Services of Maryland down 10% (after a 5% decline last week); Connecticut Container down 8%; Supplies Now down 6%

Slide 2 notes research that several meetings have been scheduled with lagging vendors.

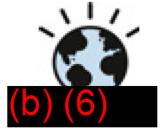
Please let me know if you have any questions or concerns.

Thanks,



	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	% of PO Lines with Shipments (12.25 to 1.24 thru 2.22)	% of PO Lines with Shipments (12.18 to 1.17 thru 2.15)
OFFICE DEPOT INC.	Central	E, F	40200	137	4624	39729	4304	39	4	99%	99%
ARIZONA INDUSTRIES FOR THE BLIND	Central	E	1400	8	588	1331	567	567	0	96%	95%
J & L AMERICA, INC.	Central	E	795	30	595	752	863	863	30	98%	98%
BLIND INDUSTRIES AND SERVICES OF MARYLAND	Central	E	208	4	0	140	10	0	0	69%	79%
OSC SOLUTIONS, INC.	Central	E	511	8	294	368	152	152	0	73%	71%
L C INDUSTRIES INC.	2	E	29718	12	28641	26532	25901	25901	11107	89%	89%
NATIONAL INDUSTRIES FOR THE BLIND	2	E, V	15791	76		13884	14039	14039	5768	88%	90%
FEDERAL PRISON INDUSTRIES INC	2	E	4834	74	4804	4140	0	0	1081	87%	87%
DOCUMENT IMAGING DIMENSIONS INC.	2	E	3768	34	3766	3657	3661	3661	1166	98%	98%
PACIFIC INK, INC.	2	E	4501	2				4078	1148	89%	90%
ACCESS PRODUCTS, INC	2	E	2314	26	2313	2136	2131	298	1199	93%	96%
JL DARLING, LLC	2	E	1597	47	1671	1596	1596	1596	961	97%	96%
MONO MACHINES LLC	2	E	1413	15			1350	1348	552	95%	95%
CONNECTICUT CONTAINER CORP.	2	E	982	10	982	741	741	741	293	76%	84%
COMPLETE PACKAGING & SHIPPING SUPPLIES INC.	2	E	1156	14				1282	373	93%	87%
MBA OFFICE SUPPLY INC.	2	E	881	17				834	425	97%	97%
SUPPLIES NOW, INC.	2	E, V	806	2				663	337	80%	86%
CAPRICE ELECTRONICS, INC.	2	E	472	20				306	93	68%	68%
TAPESOUTH INC	2	E	576	1				0	9	98%	99%
WEBER COMPUTER SUPPLY COMPANY	2	E	438	17	428			368	164	87%	87%
LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE	3	E	4119	56				1917	1008	60%	61%
SOLVIX SOLUTIONS LLC	3	V	558	4	558	544	557	557	396	98%	98%
METRO OFFICE SOLUTIONS, INC.	3	V	804	18			621	621	245	79%	77%
EASTERN CAROLINA VOCATIONAL CENTER, INC.	3	E	679	2		679		326	213	100%	100%
MIDWEST ENTERPRISES FOR BLIND INC	3	F, V	504	28				408	318	99%	99%
TRINITY FURNITURE INC	3	V	257	8	251	150	153	153	39	60%	62%
							Sum of	Sum of	Sum of	% of PO Lines	% of PO Lines
	Lead Region	EFV Indicator		Sum of Fully	Sum of	Sum of	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier	Sum of Cust Receipt	with Shipments (12.25 to 1.24	with Shipments (12.18 to 1.17
MSC IMPLISTRIAL PROPERTY CO., INC.	Region	Indicator	Lines Sent	Cancelled	Vendor Ack	Shipped	Shipments wth Tracking Number	Shipments with Carrier Name	Cust Receipt Ack	with Shipments (12.25 to 1.24 thru 2.22)	with Shipments (12.18 to 1.17 thru 2.15)
MSC INDUSTRIAL DIRECT CO., INC.	Region 6		Lines Sent 16510	Cancelled 365	Vendor Ack 6991	Shipped 14990	Shipments wth Tracking Number 6467	Shipments with Carrier Name 6467	Cust Receipt Ack	with Shipments (12.25 to 1.24 thru 2.22)	with Shipments (12.18 to 1.17 thru 2.15)
WRIGHT TOOL COMPANY	Region 6 6	Indicator	Lines Sent 16510 22269	Cancelled 365 136	Vendor Ack 6991 21247	Shipped 14990 18932	Shipments wth Tracking Number 6467	Shipments with Carrier Name 6467 18890	Cust Receipt Ack 145 10534	with Shipments (12.25 to 1.24 thru 2.22) 93% 85%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY	Region 6 6 6	Indicator	Lines Sent 16510 22269 8408	365 136 106	Vendor Ack 6991 21247 8015	14990 18932 7266	Shipments wth Tracking Number 6467 18872 7268	Shipments with Carrier Name 6467 18890 7268	Cust Receipt Ack 146 10534 3929	with Shipments (12.25 to 1.24 thru 2.22) 93% 86% 88%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC	Region 6 6 6 6	Indicator	Lines Sent 16510 22269 8408 6305	365 136 106 31	Vendor Ack 6991 21247 8015 6292	14990 18932 7266 5224	Shipments wth Tracking Number 6467 18872 7268	Shipments with Carrier Name 6467 18890 7268 5242	Cust Receipt Ack 146 10534 3929 4341	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 83%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC.	Region 6 6 6 6 6 6	Indicator E E E E E	16510 22269 8408 6305 4684	365 136 106 31 45	Vendor Ack 6991 21247 8015 6292 4658	Shipped 14990 18932 7266 5224 4484	Shipments wth Tracking Number 6467 18872 7268 1876 4368	Shipments with Carrier Name 6467 18890 7268 5242 4476	Cust Receipt Ack 145 10534 3929 4341 2495	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 83% 97%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 96%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC.	Region 6 6 6 6 6 6 6 6 6 6	Indicator	Lines Sent 16510 22269 8408 6305 4684 44022	Cancelled 365 136 106 31 45 260	Vendor Ack 6991 21247 8015 6292 4658 11010	Shipped 14990 18932 7266 5224 4484 42586	Shipments wth Tracking Number 6467 18872 7268 1876 4368	Shipments with Carrier Name 6467 18890 7268 5242 4476 10515	Cust Receipt Ack 146 10534 3929 4341 2495 166	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 83% 97% 97%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 96% 97%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC. E & R INDUSTRIAL SALES, INC.	Region 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E	Lines Sent 16510 22269 8408 6305 4684 44022 758	365 136 106 31 45 260 32	Vendor Ack 6991 21247 8015 6292 4658 11010 728	\$hipped 14990 18932 7256 5224 4484 42586 616	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580	Shipments with Carrier Name 6467 18890 7258 5242 4476 10515 614	Cust Receipt Ack 145 10534 3929 4341 2495 166 381	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 83% 97% 97% 85%	with Shipments (12.18 to 1.17 thru 2.15) 82% 85% 84% 96% 97% 86%
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E	Lines Sent 16510 22269 8408 6305 4684 44022 758	Cancelled 365 136 106 31 45 260 32	Vendor Ack 6991 21247 8015 6292 4658 11010 728 480	\$hipped 14990 18932 7266 5224 4484 42586 616 794	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580	Shipments with Carrier Name 6467 18890 7268 5242 4476 10515 614 794	Cust Receipt Ack 10534 3929 4341 2495 166 381	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 97% 97% 85% 79%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 96% 97% 86% 86%
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WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDDSC HOLDINGS ILC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E E E E E E E E E E E E E E	Lines Sent 16510 22259 8408 6305 4684 44022 758 1005 615	Cancelled 365 136 136 106 31 45 2600 32 2 12 0 0	Vendor Ack 6991 21247 8015 6292 4658 11010 728 480 604	\$hipped 14990 18932 7266 5224 4484 42586 616 794 570 611	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580 1 570 611	Shipments with Carrier Name 6467 18890 7258 5242 4476 10515 614 794 546 611	Cust Receipt Ack 10534 3929 4341 2495 1665 3813 392 205	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 97% 97% 85% 79%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 96% 97% 86% 86%
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WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS ILC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KALENTERPRISES, INC. TIMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CO., INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E E E E E V	Lines Sent 16510 22269 8448 6305 4684 44022 758 1005 615 711 375 285	Cancelled 365 136 136 136 136 136 136 136 136 136 136	Vendor Ack 6991 21247 8015 6292 4658 11010 728 480 604 697 373 281 11132	\$\text{Shipped}\$ 14990 18932 7266 5224 4484 42586 616 794 570 611 81 278	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 5800 1 570 6111 81 228	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 614 794 546 611 81 228	Cust Receipt Ack 1466 10534 3929 4341 2499 166 3888 3922 205 90 54 11	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 85% 83% 97% 97% 95% 85% 85% 85% 999 95% 95% 95% 95% 95% 95% 95% 95% 9	with Shipments (12.18 to 1.17 thru 2.15) 8 2% 86% 85% 84% 96% 97% 86% 80% 95% 85% 85% 95% 95% 95% 95% 95% 95% 95% 95% 95% 9
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WRIGHT TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC. E& R INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC. IMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CD., INC. WECSYS LLC RITE-KEM, INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E E E E V E E E E E E E E E E	Lines Sent 16510 22269 84408 6305 4684 44022 758 1005 615 711 375 285 12249 2428	Cancelled 3655 1366 1006 315 45 2600 32 2 12 0 0 0 114 31 4 31	Vendor Ack 6991 21247 8015 6292 4658 11010 728 480 664 697 373 281 11132 2428	Shipped 14990 18932 7256 52242 4484 42586 616 5774 5774 5774 11455 2347	Shipments wth Tracking Number 6467 18872 7268 18876 4368 10515 5800 1 570 611 81 278 11601 2388 1345	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 614 794 546 611 81 278 11601 2385	Cust Receipt Ack 146 10534 3929 4341 2495 1663 381 392 205 96 54 1 6317 8846 609	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 85% 83% 97% 97% 95% 85% 85% 85% 999 95% 95% 95% 95% 95% 95% 95% 95% 9	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 85% 84% 96% 97% 86% 80% 95% 85% 80% 95% 85% 96% 95% 85% 96% 95% 85% 96% 94% 97% 69% 69% 69% 69% 69% 69% 69% 69% 69% 69
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY LIDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC. E & R INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC. TIMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CO., INC. WECSYS LLC RITE-KEM, INC. CAPP, INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	E E E E E E E E E E E E E E E E E E E	Lines Sent 16510 22269 84080 6305 4684 44022 788 1005 615 711 3755 285 12249 2428 1941	Cancelled 365 136 136 106 31 45 260 32 2 12 0 0 114 31	Vendor Ack 6991 21247 801515 6292 4656 11010 7282 480 604 597 3733 281 11132 2428 18595 2064	Shipped 14990 18932 72565 5224 4484 42586 6161 794 570 611 811 278 11455 2347	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580 1 570 6111 81 278 11601 2386 1345	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 644 794 546 611 81 278 11601 2335 1345	Cust Receipt Ack 1466 1465 1466 1466 1466 1466 1466 1466	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 85% 97% 97% 85% 79% 95% 85% 98% 94% 98% 69% 99%	with Shipments (12.18 to 1.17 thru 2.15) 82% 85% 85% 85% 85% 85% 86% 95% 95% 95% 95% 95% 95% 95% 95% 95% 95
WRIGHT TOOL COMPANY KIPPER TOOL COMPANY LIDSC HOLDINGS ILC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC. TIMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CD., INC. WECSYS LLC RITE-KEM, INC. CAPP, INC. PREMIER & COMPANIES, INC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E E E E V E E E E E E E E E E	Lines Sent 15510 2259 8498 6305 4694 44022 758 1005 615 711 375 285 12249 2428 1941 23099	Cancelled 3655 1356 1356 1356 1356 1356 1356 1356	Vendor Ack 6991 21247 80151 6292 4658 110101 728 480 604 697 373 281 11132 2428 1895 20666	Shipped 14990 14990 14990 7256 5224 4484 42586 616 794 5700 6111 811 278 14555 2347 1345 2282	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580 1 570 611 81 278 11601 2386 1345 2282	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 644 794 546 611 81 2278 11601 2335 1345 0 1335	Cust Receipt Ack 1466 10534 3925 1666 381 392 2052 2052 2052 2052 2052 2052 2052 20	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 83% 97% 97% 85% 99% 99% 99% 99% 99% 9296	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 96% 97% 96% 97% 95% 85% 85% 95% 95% 99% 99% 92% 92%
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WRIGHT TOOL COMPANY KIPPER TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS ILC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC. TIMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CO., INC. WECSYS LLC RITE-KEM, INC. CAPP, INC. CAPP, INC. PREMIER & COMPANIES, INC. ATLANTIC DIVING SUPPLY, INC. MASTER LOCK COMPANY LLC F & M MICRO PRODUCTS, INC. OVERSEAS TRADING INC PUEDLO HOTEL SUPPLY CO. BARNES SUPPLY COMBANY, INC. TRANSPARENT OFFICE PRODUCTS, ILC.	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator E E E E E E E E E	Unes Sent 15510 2259 84988 6305 4654 44022 758 1005 615 711 375 285 12249 2428 1941 2309 1423 1694 733 1000 578 449 470 3366	Cancelled 3655 1356 1356 1356 1356 1356 1356 1356	Vendor Ack 6991 21247 801515 6292 4658 110101 728 488 604 697 373 2811 11132 2428 1895 2428 1671 728 9990 575 392 470	Shipped 14990 14990 14990 14990 14990 14990 14990 1500 1500 1500 1500 1500 1500 1500 1	Shipments wth Tracking Number 6467 18872 7268 18872 4368 10515 580 11 570 6111 81 278 11601 2386 1345 2282 1332 1586 387 759 531 420 470 308	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 644 794 546 611 81 11601 2335 1345 0 1335 1586 387 759 531 420 470	Cust Receipt Ack 1466 10534 3929 4341 24999 1666 381 3999 2056 54 11 6317 8846 604 7 1833 604 7 1833 309 1030 1130 1141	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 85% 83% 97% 95% 85% 93% 94% 93% 99% 92% 95% 54% 79% 92% 97% 100% 100% 100%	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 84% 90% 97% 86% 80% 97% 95% 91% 92% 91% 82% 89% 97% 100% 100% 100%
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WRIGHT TOOL COMPANY KIPPER TOOL COMPANY KIPPER TOOL COMPANY IDSC HOLDINGS LLC GIGA, INC. W. W. GRAINGER, INC. E & R. INDUSTRIAL SALES, INC. KAUFMAN COMPANY, INC. SUPPLYCORE INC. AMERICAN KAL ENTERPRISES, INC. TIMBER EDGE MACHINE INC FORREST TOOL COMPANY, INC. NOBLE SALES CO., INC. WECSYS LLC RITE-KEM, INC. CAPP, INC. PREMIER & COMPANIES, INC. ATLANTIC DIVING SUPPLY, INC. MASTER LOCK COMPANY LLC F & M MICRO PRODUCTS, INC. OVERSEAS TRADING INC PUEBLO HOTEL SUPPLY CO. BARNES SUPPLY COMPANY, INC. TRANSPARENT OFFICE PRODUCTS, LLC PRO BUY SOLUTIONS, LLC MINTON SUPPLY COMPANY	Region 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Indicator	Lines Sent 15510 22269 84988 6305 4684 4694 44022 788 1005 615 7111 3755 285 12249 2428 1941 2309 1423 1694 733 1000 326 449 449 470 3366	Cancelled 3655 1366 1006 315 1	Vendor Ack 6991 21247 801512 6292 4658 11010 728 480 604 6993 373 281 11132 24288 1895 2064 1423 1671 728 9990 470 319 423 364	Shipped 14990 14990 14990 12982 72666 5224 4484 42586 6166 6161 811 812 278 1495 2282 1345 2282 1596 1585 387 759 470 308 243 0	Shipments wth Tracking Number 6467 18872 7268 1876 4368 10515 580 11 570 611 81 278 11601 2386 1345 2282 1332 1586 387 759 531 420 470 308 243	Shipments with Carrier Name 6467 18890 7288 5242 4476 10515 614 794 546 611 81 278 11601 2335 1345 0 1335 1586 387 759 531 420 470 308 243	Cust Receipt Ack 146 10534 5925 1461 157 167 167 167 167 167 167 167 167 167 16	with Shipments (12.25 to 1.24 thru 2.22) 93% 85% 88% 83% 97% 95% 85% 79% 95% 85% 99% 99% 99% 99% 100% 55% 06% 55% 06% 55% 06% 95% 95% 95% 95% 95% 95% 95% 95% 95% 95	with Shipments (12.18 to 1.17 thru 2.15) 82% 86% 85% 85% 85% 85% 86% 85% 86% 96% 97% 86% 80% 95% 85% 85% 85% 96% 91% 99% 92% 99% 92% 91% 49% 82% 89% 97% 100% 100% 54% 65%
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(See attached file: Vendor Stats Monthly View thru 2.22.19.xlsx)(See attached file: Vendor Compliance Graphs 2.22.19.pptx)



IBM Global Business Services **US Federal Team**

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R. M. Noonan Federal Acquisition Service **Assistant Commissioner** General Supplies and Services robert.noonan@gsa.gov Tel. (202) 316-7919

Subject: Fwd: Advantage and GSS Order Status: Vendor Stats

Thu, 20 Jun 2019 07:44:12 -0400 Date:

From: Robert Noonan - QS <robert.noonan@gsa.gov>

QS Directors <QSDirectors@gsa.gov>, Jeff Lau - 2Q1 <jeffrey.lau@gsa.gov>, Dena To:

McLaughlin - 3Q <dena.mclaughlin@gsa.gov>, Mary Ruwwe - 6Q

<mary.ruwwe@gsa.gov>, George Prochaska - 7Q <george.prochaska@gsa.gov>, Erville

Koehler - 4Q <erville.koehler@gsa.gov>, Herman Goodyear - PAA

<herman.goodyear@gsa.gov>, Christopher Popp - QSAC <christopher.popp@gsa.gov>, us.ibm.com>, Mark Lee - M1V1A <mark.lee@gsa.gov>, tephanie Shutt (QV0CD)" <stephanie.shutt@gsa.gov>, Tom Howder - QF

<tom.howder@gsa.gov>, Jeffrey Allnutt - IQTP <jeffrey.allnutt@gsa.gov>, John Burke -

QD1EA <john.burke@gsa.gov>, Anahita Reilly - O <anahita.reilly@gsa.gov>

<CAPM8YLafjmsRo61Jx2Cf=MY3RG8hAGaJxfF1oWmBp+WiK4F13g@mail.gmail.com> Message-ID:

1fcb34f14ced23e13bc68edb06450960 MD5:

Attachments: Vendor Compliance Graphs 5.31.19 final.ppt ; Vendor Stats Monthly View thru

5.31.19.xlsx

Good morning All,

It has been several weeks since I last sent this report out. It is now bi-weekly, but as we shift into Q4 and we're confronted with many more orders, please let me know if you'd like to shift back to weekly.

For Global Supply/Retail Ops: We've almost erased the red status ratings for the top 55; only two remain. However the EDI performance plan metric is at 87% overall, and 89% for Top 55. This represents a significant performance slip from only a short while ago. As discussed at this week's SCM summit here in Washington, overall performance is on the top edge of level 2 performance. Please see Leslie's more detailed email that follows.

For Advantage: 40.1% of orders for the period have status and 51.26% cumulative. MAS contractors are in the process of accepting the mass mod to make status mandatory. There have been a lot of communications forwarded to vendors making them aware of this change and I plan to speak to it at the R7 Vendor's conference in late July. Having said that were changing a long standing norm and that will considerable effort. Contractor training is available and has been updated. Please see vsc.gsa.gov.

Appreciate everyone's efforts as we approach the home stretch. Thanks, Bob

Advantage Stats 06-11-2019 - static.xlsx

----- Forwarded message ---

From: (b) (b) us.ib<u>m.com</u>>

Date: Fri, Jun 14, 2019 at 1:24 PM

Subject: Vendor Stats Period ending 05.31.19

To: Keith Rineaman - QSBBB (Google Drive) < keith.rineaman@gsa.gov >, Janet Cordes - QSDG (via Google Docs) < <u>janet.cordes@gsa.gov</u>>, Mark Dunkum < <u>mark.dunkum@gsa.gov</u>>, Beth Folz

<<u>beth.folz@gsa.gov</u>>, Rob Cassella <<u>robert.cassella@gsa.gov</u>>, Gee Jeon <<u>gee.jeon@gsa.gov</u>>, Justin

Corsetti < justin.corsetti@gsa.gov >, Christopher Popp - QSAC < christopher.popp@gsa.gov >

@us.ibm.com>,(b)(6) @ibm.com>, Cc: (b) @us.ibm.com>, Scott Lewis ibm.com>,

QSBB-C <scott.lewis@gsa.gov>, Siddharth Govindani (Q-C) <sid.govindani@gsa.gov>

All -

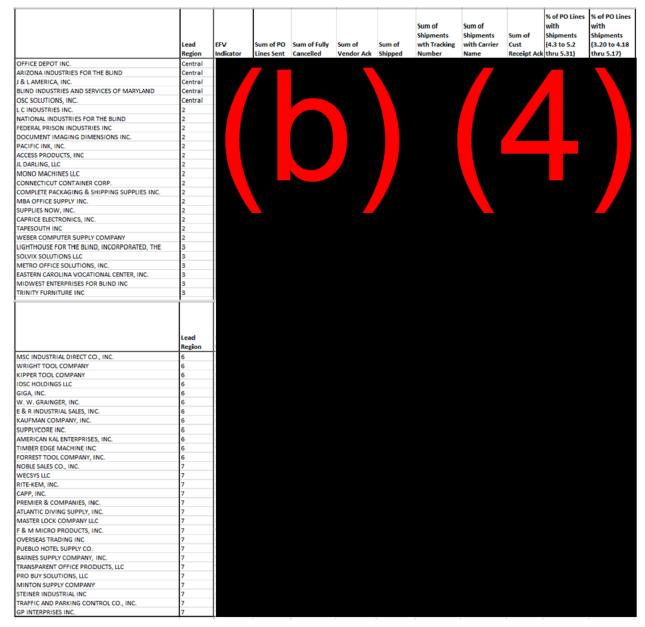
Attached please find the vendor stats for the period ending 5.31.19 A few things of note:

- -- Overall shipping percentage is down 1% to 87%; shipping percentage for the Top 55 is stable at 89%
- -- Significant increases this week: Master Lock up 18%; Connecticut Container up 13%; Pro Buy up 11%; Trinity Furniture up 8%; Steiner Industrial 7%; OSC Solutions up 6%; MBA Office Supply up 4%
- -- Significant declines this week: Supplies Now down 9%; IDSC down 6%; Kipper Tool down 5%
- -- Note that the CO has cancelled Weber Computer's contract due to non-performance.

Please let me know if you have any questions.

Thanks,





(See attached file: Vendor Compliance Graphs 5.31.19 final.ppt)(See attached file: Vendor Stats Monthly View thru 5.31.19.xlsx)



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US Federal Team



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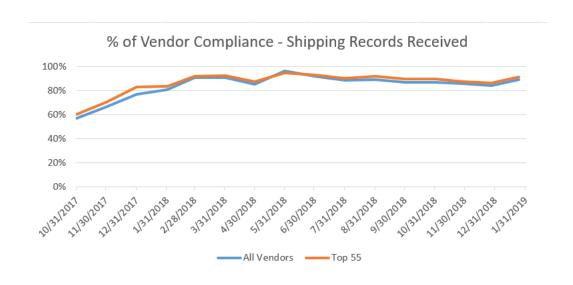
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Vendor Compliance - % Shipping Records Received (2.22.19)







■ Top 55 Vendors Total Regs

- % shipped overall for requisitions with RDDs in the 30 days from 12/25/18 1/24/198 as of 2/22/19 is 89%, consistent from last week
- % shipped for the Top 55 for requisitions with RDDs in the 30 days from 12/25/18 1/24/198 as of 2/22/19 is 92%, up 1%

2/22/19 **1**

■ Remaining Vendors Total Regs



Overall Results by Region (Top 55)



Region	12.25 – 1.24 thru 2.22	Issues Resolved in December (Note: Technical fixes normally start showing in stats 2-3 weeks after resolution.)
Central	99%	OSC Solutions – CO confirmed that there are no issues to report for OSC. No open orders that require attention.
6 – KC	92%	Timber Edge Machine – Call scheduled for 3/1/19
2 – NY	90%	Caprice – Call is scheduled for 3/4/19
7 – FW	89%	Rite-Kem – Vendor is aware of late shipping issue; had internal delay but will work on correction starting next week. Master Lock – Met with technical staff. Meeting scheduled with fulfillment team for next week. ProBuy Solutions – Vendor aware of delays and will work with True Commerce to get issues resolved. Minton Supply – Vendor did not attend call. Call being rescheduled. TAPCO – Vendor assessing whether to implement 855/856 into their EDI processing.
3 – Phil	72%	Lighthouse for the Blind – Call is scheduled for 3/1/19 Trinity Furniture – Vendor claims that all orders are being shipped with the 90 day window but will review all open orders and get back to us.

- 855 is Acknowledgement transaction from vendor
- 856 is Shipment record from vendor
- 810 is electronic invoice received from vendor

2/22/2019



Vendor Statistics WE 2.22.19 Top 55 – Regions Central, 2, and 3



	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	1,	% of PO Lines with Shipments (12.18 to 1.17 thru 2.15)
OFFICE DEPOT INC.	Central										
ARIZONA INDUSTRIES FOR THE BLIND	Central										
J & L AMERICA, INC.	Central										
BLIND INDUSTRIES AND SERVICES OF MARYLAND	Central										
OSC SOLUTIONS, INC.	Central										
L C INDUSTRIES INC.	2										
NATIONAL INDUSTRIES FOR THE BLIND	2										
FEDERAL PRISON INDUSTRIES INC	2										
DOCUMENT IMAGING DIMENSIONS INC.	2										
PACIFIC INK, INC.	2										
ACCESS PRODUCTS, INC	2										
JL DARLING, LLC	2										
MONO MACHINES LLC	2										
CONNECTICUT CONTAINER CORP.	2										
COMPLETE PACKAGING & SHIPPING SUPPLIES INC.	2										
MBA OFFICE SUPPLY INC.	2										
SUPPLIES NOW, INC.	2										
CAPRICE ELECTRONICS, INC.	2										
TAPESOUTH INC	2										
WEBER COMPUTER SUPPLY COMPANY	2										
LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE	3										
SOLVIX SOLUTIONS LLC	3										
METRO OFFICE SOLUTIONS, INC.	3										
EASTERN CAROLINA VOCATIONAL CENTER, INC.	3										
MIDWEST ENTERPRISES FOR BLIND INC	3										
TRINITY FURNITURE INC	3										
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2/22/2019 3



Vendor Statistics WE 2.22.19 Top 55 – Regions 6 and 7



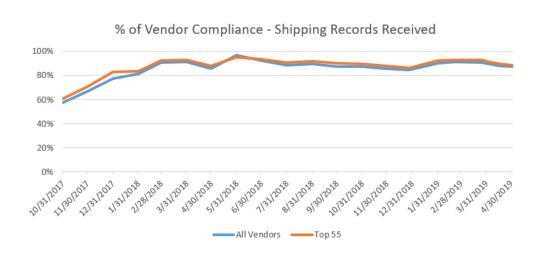
	Lead Region	EFV Indicator	Sum of PO Lines Sent	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	with Shipments (12.25 to 1.24	% of PO Lines with Shipments (12.18 to 1.17 thru 2.15)
MSC INDUSTRIAL DIRECT CO., INC.	6		_	_							
WRIGHT TOOL COMPANY	6										
KIPPER TOOL COMPANY	6										
IDSC HOLDINGS LLC	6										
GIGA, INC.	6										
W. W. GRAINGER, INC.	6										
E & R INDUSTRIAL SALES, INC.	6										
KAUFMAN COMPANY, INC.	6										
SUPPLYCORE INC.	6										
AMERICAN KAL ENTERPRISES, INC.	6										
TIMBER EDGE MACHINE INC	6										
FORREST TOOL COMPANY, INC.	6										
NOBLE SALES CO., INC.	7										
WECSYS LLC	7										
RITE-KEM, INC.	7										
CAPP, INC.	7										
PREMIER & COMPANIES, INC.	7										
ATLANTIC DIVING SUPPLY, INC.	7										
MASTER LOCK COMPANY LLC	7										
F & M MICRO PRODUCTS, INC.	7										
OVERSEAS TRADING INC	7										
PUEBLO HOTEL SUPPLY CO.	7										
BARNES SUPPLY COMPANY, INC.	7										
TRANSPARENT OFFICE PRODUCTS, LLC	7										
PRO BUY SOLUTIONS, LLC	7										
MINTON SUPPLY COMPANY	7										
STEINER INDUSTRIAL INC	7										
TRAFFIC AND PARKING CONTROL CO., INC.	7										
GP INTERPRISES INC.	7										

2/22/2019 4

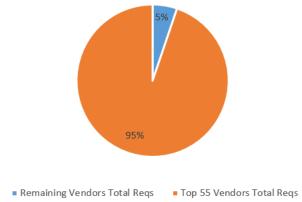


Vendor Compliance - % Shipping Records Received (5.31.19)









- % shipped overall for requisitions with RDDs in the 30 days from 4/3/19 5/2/19 as of 5/31/19 is 87%, down 1% from 2 weeks ago
- % shipped for the Top 55 for requisitions with RDDs in the 30 days from 4/3/19 5/2/19 as of 5/31/19 is 89%, consistent with 2 weeks ago

5/31/19 **1**



Overall Results by Region (Top 55)



Region	4.3 – 5.2 thru 5.31	Issues Resolved (Note: Technical fixes normally start showing in stats 2-3 weeks after resolution.)
Central	98%	No issues to report
3 – Phil	95%	No issues to report
7 – FW	93%	No issues to report
2 – NY	86%	Weber Computer – Vendor's contracts have been cancelled by CO due to poor performance Federal Prison – Vendor is saying that the decrease in volume might have something to do with this drop. Will keep monitoring
6 – KC	85%	IDSC Holdings – PO consolidation for this vendor was turned on recently. Vendor is sending incorrect line number in the 856 causing it to fail in OMS. Working with vendor to correct issue. Timber Edge Machine – Vendor continues to work through any open orders.

- 855 is Acknowledgement transaction from vendor
- 856 is Shipment record from vendor
- 810 is electronic invoice received from vendor

5/31/2019



Vendor Statistics WE 5.31.19 Top 55 – Regions Central, 2, and 3



	Lead Region	EFV Indicator	Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	with Shipments (4.3 to 5.2 thru	% of PO Lines with Shipments (3.20 to 4.18 thru 5.17)
OFFICE DEPOT INC.	Central						_			
ARIZONA INDUSTRIES FOR THE BLIND	Central									
J & L AMERICA, INC.	Central									
BLIND INDUSTRIES AND SERVICES OF MARYLAND	Central									
OSC SOLUTIONS, INC.	Central									
L C INDUSTRIES INC.	2									
NATIONAL INDUSTRIES FOR THE BLIND	2									
FEDERAL PRISON INDUSTRIES INC	2									
DOCUMENT IMAGING DIMENSIONS INC.	2									
PACIFIC INK, INC.	2									
ACCESS PRODUCTS, INC	2									
JL DARLING, LLC	2									
MONO MACHINES LLC	2									
CONNECTICUT CONTAINER CORP.	2									
COMPLETE PACKAGING & SHIPPING SUPPLIES INC.	2									
MBA OFFICE SUPPLY INC.	2									
SUPPLIES NOW, INC.	2									
CAPRICE ELECTRONICS, INC.	2									
TAPESOUTH INC	2									
WEBER COMPUTER SUPPLY COMPANY	2									
LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE	3									
SOLVIX SOLUTIONS LLC	3									
METRO OFFICE SOLUTIONS, INC.	3									
EASTERN CAROLINA VOCATIONAL CENTER, INC.	3									
MIDWEST ENTERPRISES FOR BLIND INC	3									
TRINITY FURNITURE INC	3									
	•									



5/31/2019 3



Vendor Statistics WE 5.31.19 Top 55 – Regions 6 and 7



	Lead Region		Sum of Fully Cancelled	Sum of Vendor Ack	Sum of Shipped	Sum of Shipments wth Tracking Number	Sum of Shipments with Carrier Name	Sum of Cust Receipt Ack	with Shipments (4.3 to 5.2 thru	% of PO Lines with Shipments (3.20 to 4.18 thru 5.17)
MSC INDUSTRIAL DIRECT CO., INC.	6									
WRIGHT TOOL COMPANY	6									
KIPPER TOOL COMPANY	6									
IDSC HOLDINGS LLC	6									
GIGA, INC.	6									
W. W. GRAINGER, INC.	6									
E & R INDUSTRIAL SALES, INC.	6									
KAUFMAN COMPANY, INC.	6									
SUPPLYCORE INC.	6									
AMERICAN KAL ENTERPRISES, INC.	6									
TIMBER EDGE MACHINE INC	6									
FORREST TOOL COMPANY, INC.	6									
NOBLE SALES CO., INC.	7									
WECSYS LLC	7									
RITE-KEM, INC.	7									
CAPP, INC.	7									
PREMIER & COMPANIES, INC.	7									
ATLANTIC DIVING SUPPLY, INC.	7									
MASTER LOCK COMPANY LLC	7									
F & M MICRO PRODUCTS, INC.	7									
OVERSEAS TRADING INC	7									
PUEBLO HOTEL SUPPLY CO.	7									
BARNES SUPPLY COMPANY, INC.	7									
TRANSPARENT OFFICE PRODUCTS, LLC	7									
PRO BUY SOLUTIONS, LLC	7									
MINTON SUPPLY COMPANY	7									
STEINER INDUSTRIAL INC	7									
TRAFFIC AND PARKING CONTROL CO., INC.	7									
GP INTERPRISES INC.	7									

5/31/2019 4